

CONTENTS

ACKNOWLEDGMENTS	ix
CASE FILE NOTES	xi
INTRODUCTION	1
CRANBROOKE ORGANIZATIONAL CHART	3
INTELLEX ORGANIZATION CHART	5

PART I. LAY WITNESSES/LIABILITY

MATERIALS AVAILABLE TO ALL SIDES	9
Complaint.	11
Attachment A (Ex. 62) Agreement between Intellex and Cranbrooke, July 15, YR-6	13
Attachment B (Ex. 63) Agreement between Intellex and Contendo, July 14, YR-3	17
Answer	19
CONFIDENTIAL MATERIALS FOR DEFENDANT’S LAW FIRM (INTELLEX’S COUNSEL)	21
Statement of Reese Judson.	23
Statement of Kinley Morganfield.	27
CORRESPONDENCE AND DOCUMENTS AVAILABLE TO ALL SIDES	33
Exhibits	35
Ex. 1 January 12, YR-6 Email from Kinley Morganfield to Reese Judson	37
Ex. 2 March 4, YR-6 Letter from Reese Judson to Yves Rosenberg	39
Ex. 3 March 17, YR-6 Note from Yves Rosenberg to Blair Nichols	41
Ex. 4 March 19, YR-6 Note from Blair Nichols to Yves Rosenberg	43
Ex. 5 March 22, YR-6 Letter from Yves Rosenberg to Reese Judson	45
Ex. 6 April 1, YR-6 Letter from Reese Judson to Yves Rosenberg	47
Ex. 7 April 10, YR-6 Letter from Yves Rosenberg to Reese Judson	49
Ex. 8 April 16, YR-6 Email from Reese Judson to Kinley Morganfield	51
Ex. 9 April 17, YR-6 Email from Kinley Morganfield to Reese Judson	53
Ex. 10 April 22, YR-6 Letter from Reese Judson to Yves Rosenberg	55
Ex. 11 November 4, YR-6 Emails Between Yves Rosenberg and Blair Nichols	57
Ex. 12 February 6, YR-5 Memo from Yves Rosenberg to Blair Nichols with Handwritten Note	59
Ex. 13 February 6, YR-5 Memo from Yves Rosenberg to Blair Nichols	61
Ex. 14 January 19, YR-4 <i>Games and Toys Weekly</i> Webpage	63
Ex. 15 January 22, YR-4 Emails between Reese Judson and <i>Games and Toys Weekly</i> Editor Riley Puckett	65
Ex. 16 February 4, YR-4 Emails from Blair Nichols and Kinley Morganfield	67

Ex. 17	July 31 & August 2, YR-4 Emails between Reese Judson and Blair Nichols	69
Ex. 18	January 22, YR-3 Letter from Blair Nichols to Kinley Morganfield	71
Ex. 19	Cranbrooke Industries PLC Sales Percentage and Unit Sales by European Union Country	73
Ex. 20	January 26, YR-3 Email Message from Kinley Morganfield to Reese Judson with Attachment	75
Ex. 21	January 27, YR-3 Text message between Kinley Morganfield and Reese Judson	77
Ex. 22	January 27, YR-3 Text message between Kinley Morganfield and Reese Judson (cont.)	79
Ex. 23	January 30, YR-3 Memo from Blair Nichols to Torrey Block and All Senior Staff	81
Ex. 24	Summary of Cranbrooke Industries PLC Operating Expenses	83
Ex. 25	April 16, YR-3 Email from Kinley Morganfield to Reese Judson	85
Ex. 26	April 17, YR-3 Text Messages between Kinley Morganfield and Reese Judson	87
Ex. 27	May 1, YR-3 Email from Helmut Plauter to Kinley Morganfield.	89
Ex. 28	Proposal from Contendo, May 9, YR-3	91
Ex. 29	May 13, YR-3 Email from Kinley Morganfield to Helmut Plauter.	93
Ex. 30	May 19, YR-3 Letter from Kinley Morganfield to Blair Nichols.	95
Ex. 31	National Air Express Airbill	97
Ex. 32	National Air Express Airbill Tracking Record.	99
Ex. 33	May 24, YR-3 Email from Torrey Block to Blair Nichols.	101
Ex. 34	May 24, YR-3 Letter from Blair Nichols to Kinley Morganfield.	103
Ex. 35	June 3, YR-3 Letter from Blair Nichols to Kinley Morganfield.	105
Ex. 36	June 18, YR-3 Letter from Kinley Morganfield to Blair Nichols.	107
Ex. 37	June 24, YR-3 Email from Torrey Block to Blair Nichols.	109
Ex. 38	June 24, YR-3 Email from Blair Nichols to Kinley Morganfield.	111
Ex. 39	June 28, YR-3 Letter from Kinley Morganfield to Blair Nichols.	113
Ex. 40	June 30, YR-3 Email from Kinley Morganfield to Helmut Plauter.	115
Ex. 41	July 1, YR-3 Fax from Blair Nichols to Kinley Morganfield	117
Ex. 42	September 10, YR-3 <i>Games and Toys Weekly</i> Webpage	119
Ex. 43	October 14, YR-3 Letter from Yves Rosenberg to Blair Nichols	121
Ex. 44	December 8, YR-3 Letter from Peter Orange to Blair Nichols	123
Ex. 45	January 22, YR-2 Letter from Blair Nichols to Yves Rosenberg	125
Ex. 46	August 28, YR-2 Letter from Kinley Morganfield to Blair Nichols	127
Ex. 47	September 21, YR-2 Letter from Blair Nichols to Kinley Morganfield	129
Ex. 48	September 21, YR-2 Signed Agreement	131
Ex. 49	April 18, YR-1 Phone Message from Blair Nichols to Yves Rosenberg	133

PART II. EXPERT WITNESSES/DAMAGES

Ex. 50	Cranbrooke Expansion Plans	137
Ex. 51	Cranbrooke In-House Pricing Email, May 1, YR-3	139
Ex. 52	Instructions to Defendant’s Expert from Attorney, January 4, YR-0.	141
Ex. 53	Interrogatory Response Concerning Cranbrooke’s Advertising.	143
Ex. 54	Junior Accountant’s Email Inquiry Concerning Sales Level Assumption	145
Ex. 55	Senior Accountant’s Email Response Concerning Sales Level Assumption	147
Ex. 56	Labor Rates in Offenbug and Lederpool	149

Ex. 57	Contendo Income Statement	151
Ex. 58	Contendo Sales by Country	153
Ex. 59	Cranbrooke Income Statement	155
Ex. 60	Cranbrooke Sales by Country	157
Ex. 61	Summary of Damages	159
Ex. 62	Agreement between Intellex and Cranbrooke, July 15, YR-6	161
Ex. 63	Agreement between Intellex and Contendo, July 14, YR-3	163
PLAINTIFF’S MAIN EXPERT REPORT		165
	Cardinal Letter	167
	Cardinal Exhibit 1	173
	Cardinal Exhibit 2	175
	Cardinal Résumé	177
DEFENDANT’S MAIN EXPERT REPORT		181
	Conors Letter	183
	Appendix 1	191
	Appendix 2	193
	Appendix 3	195
	Conors Résumé	197
REPLY TO PLAINTIFF’S REPORT		201
REPLY TO DEFENDANT’S REPORT		207
PROPOSED JURY INSTRUCTIONS		213